

Architectural Iron Company - Blackrock Forge

Pocatello, Idaho

Type: Established business

Category: Mfg. - Fabricated Metal Products

Financials

Asking: \$750,000

Included in the Asking Price:

Furniture, Fixtures & Equipment: \$151,000

Real Estate: \$250,000

NOT Included in the Asking Price:

Inventory: \$10,000

Gross: \$250,000

Cash Flow: \$95,000

Summary Description

Blackrock Forge is a high end architectural iron, furniture and sculpture operation, contracted to design, fabricate and install. Founded in 1977 by Dennis and Margo Proska, located in Pocatello, Idaho, has been a very successful operation for 33 years. Their products have been sought after by leading home and commercial builders, designers and architects. Blackrock has built a reputation for quality and master craftsmanship. Their designs have been shown in show rooms in New York, Chicago, Denver, Los Angeles and San Francisco. The business is a mix of custom architectural iron fabrication, contemporary furniture and sculpture. The operation is housed in a 5400 sq ft shop, carefully designed to maximize the efficient manufacturing process. The shop is equipped with a 3 ton bridge crane that spans 37 feet and travels 52 feet, with a ceiling height of 20 feet. Multiple service doors, lots of light and well maintained equipment create a wonderful manufacturing environment. The shop is located on an acre of land positioned to capture the mountain views and bright sunlight. There is a beautiful custom home on the property, with fruit trees, multipurpose shed and irrigation. A radiant solar drain back system heats the shop, and provides domestic hot water for the shop and house. Blackrock is a perfect business for the architectural iron company looking to expand their sales base, or the metal specialist, blacksmith or fabricator. Blackrock has a significant clientele in Sun Valley ID, Jackson Hole WY, and through out Eastern Idaho and beyond into California, Colorado, and Utah. Recognized nationally Blackrock Forge is a profitable business with a great growth potential. The owner will stay to transition the customers and train the new owner on equipment and processes. The Business and Shop \$750,000. The home is available for sale for \$245,000.

General Information

Year Established: 1977

Employees: 3

Facilities: The Manufacturing operation is located on a one acre lot. The shop is 5400 sq ft, which includes a manufacturing, assembly and

finish areas. There is a 3 ton bridge crane, and a large assortment of equipment, tools and fixtures. There is a showroom and design office plus two studios. A radiant solar drain back up system heats the shop. There is a custom work truck specially designed to haul materials and deliver product. There is also a 3 bed 1 bath custom house on the lot, with a multipurpose shed, irrigation and fruit trees.

Market Outlook

Competition: Blackrock Forge is a premier architectural iron company. They are recognized through out the West. They need more marketing.

Growth and Expansion: They are currently turning down work, the demand as grown to where there needs to be a new person or company to take it to the next level.

About the Sale

Financing: Negotiable

Support/Training: The owner will provide training and support.

Reason Selling: Retirement

Contact Information

Tim Hansen

Idaho Brokerage Group LLC

Phone: 208-871-0777 208-871-0777

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This listing has a Web Site: www.blackrockforgeinc.com